

Why did you choose Queen Street West as the home base for Urbanlife Realty Inc.?

We have a 22-year history in Our Neighbourhood. We started working with a Re/Max office at Dundas/Dovercourt in 1986 and in 1987 we purchased the two buildings at 887 and 889 Queen St. West where our office is now located on the second level. The famous Paper Place is located on the main floor. We have worked in Queen West and King West since 1986 and we moved our residences onto Massey Street in 2002 and opened Urbanlife Realty Inc. on Queen West in 2005. Our representatives live on Queen West, on Massey St. and on Shaw St. We believe there is no better place to live, work and frolic than in our neighbourhood and it has been a very gratifying experience dealing with our wonderful neighbours.

What do you feel makes Our Neighbourhood so special?

Our neighbourhood is special because there is no other place in the City where within a 3 block walk you can have an organic vegetarian brunch, browse a famous art gallery, buy a designer dress, create your own wedding invitations, choose furniture for your new loft and take a stroll in the park. Also very special are the people who live here.

Professionals, artists, musicians, educators, students and retirees all live in harmony in many different types of residences. It makes selling real estate here very exciting.

What do you predict for the Real Estate Market in the Queen West, King West and Liberty Village areas?



Mark and Marina of Urbanlife Realty Inc., Brokerage

Due to the fact that this is one of the best areas to live in Canada we expect the real estate values to continue to increase. Predictions for a 5-6% increase in values this year are holding true and as expected the number of sales has leveled off. The unusually harsh winter and the economic downturn in the U.S. are possible explanations for the reduction in the number of sales. We are optimistic that with the warm spring weather finally here and with a few government programs being implemented in the U.S. to stimulate their economy that all will be fine for our late spring market. Interest rates are expected to continue on their slow decline and this will also help greatly, especially for first time buyers.

What do you feel makes Urbanlife Realty unique compared to other Real Estate Companies?

We are a full-service real estate broker. Our sellers enjoy free staging and maid service for the showing and ultimate sale of their property. Our buyers never feel pressured to make a quick decision; we take our time to make sure they are buying the perfect home to suit their needs. We are presently working on our new website that will provide a wealth of information for present and future clients and customers. Personalized and professional service is guaranteed.

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